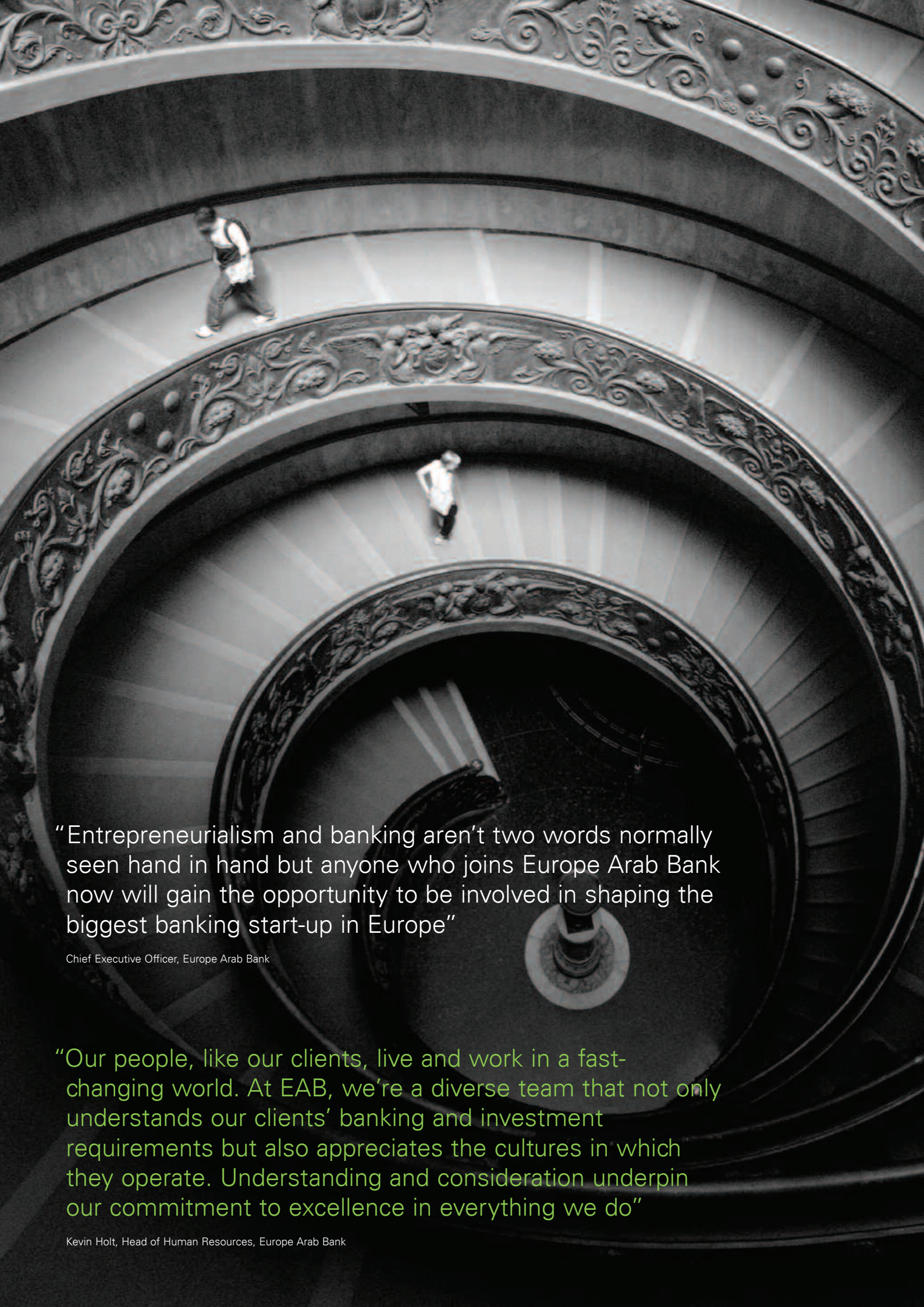




An introduction to Europe Arab Bank
A world of opportunities





“Entrepreneurialism and banking aren’t two words normally seen hand in hand but anyone who joins Europe Arab Bank now will gain the opportunity to be involved in shaping the biggest banking start-up in Europe”

Chief Executive Officer, Europe Arab Bank

“Our people, like our clients, live and work in a fast-changing world. At EAB, we’re a diverse team that not only understands our clients’ banking and investment requirements but also appreciates the cultures in which they operate. Understanding and consideration underpin our commitment to excellence in everything we do”

Kevin Holt, Head of Human Resources, Europe Arab Bank



Mr Kevin Holt
Head of Human Resources

“We are committed to hiring the very best talent and to creating a stimulating working environment because we know that a happy and motivated workforce gets the best results for our clients and our business”

Kevin Holt, Head of Human Resources, Europe Arab Bank

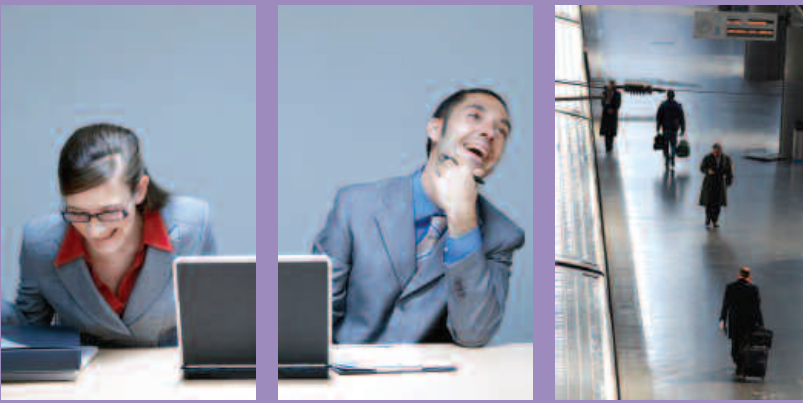
Introducing Europe Arab Bank

Europe Arab Bank (EAB) offers corporate and private clients a keenly focused service backed by many years experience and a rich heritage. Wherever in Europe, the Middle East and North Africa our clients are located or want to do business, EAB is available to help.

Our deep knowledge and experience of the region combined with our commitment to building long-term relationships are what set us apart. EAB is a wholly-owned subsidiary of Arab Bank plc, headquartered in London, incorporated in England and Wales, and regulated by the Financial Services Authority in the UK.

Our people are an important driving force in our success. We place a high value on the skills and expertise they contribute to our business and work hard to develop a stimulating and supportive working environment in return. Those who have the determination and commitment to make a positive contribution and who demonstrate a proactive approach will enjoy working at EAB. This brochure introduces you to our company: our structure, capabilities, vision and values. We hope you find it helpful.

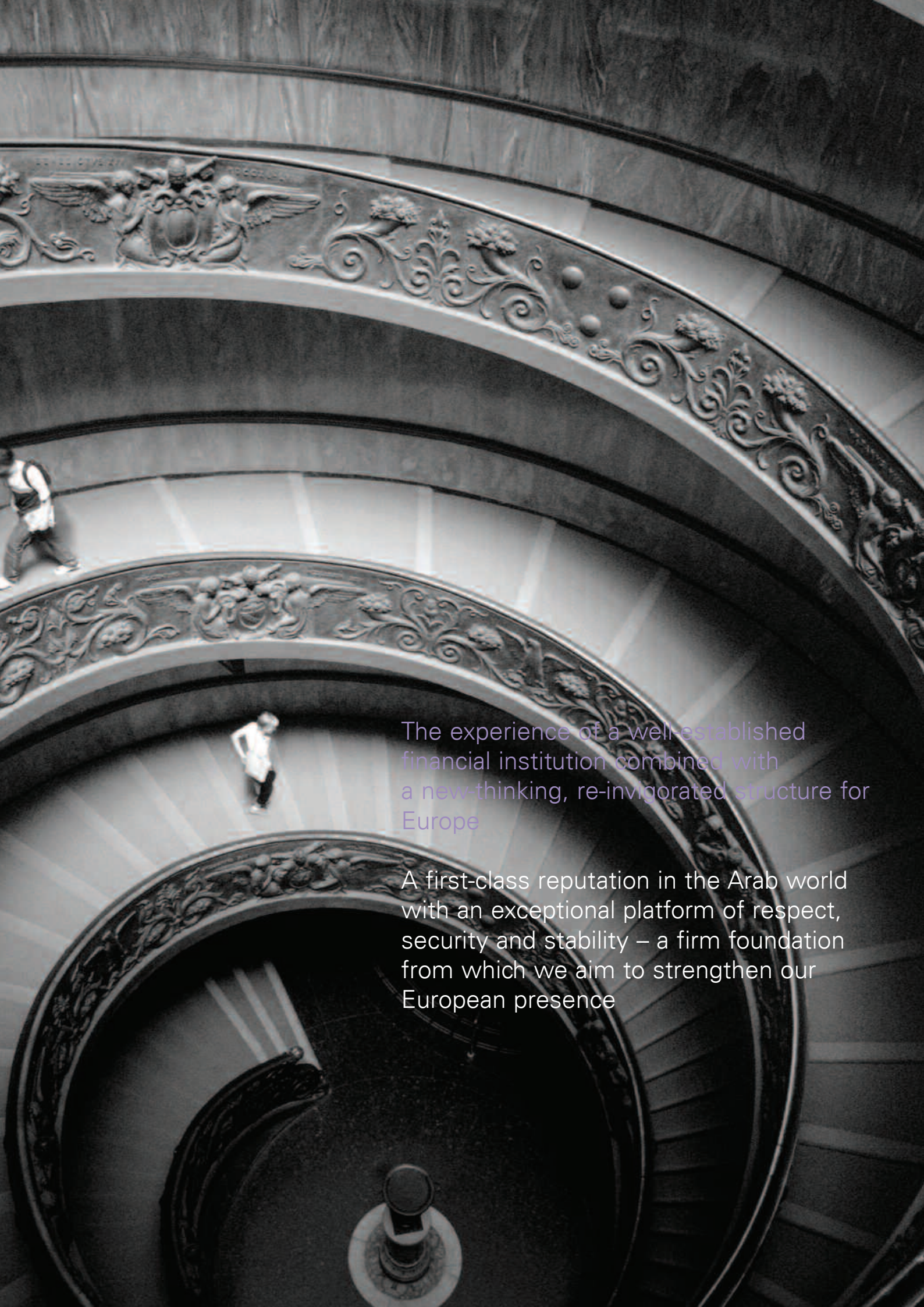
Your opportunity to be part of a progressive, pan-European bank with a unique heritage and diverse culture



Our parent company, Arab Bank plc, an international bank established 75 years ago, has a global network of more than 400 branches and offices in 30 countries and five continents.

As a recently formed business entity that brings together the European operations of Arab Bank plc, EAB offers people 'the best of both worlds' in many respects: the heritage and experience of a well-established financial institution combined with a new-thinking, re-invigorated structure for Europe. Our parentage has a first-class reputation in the Arab world. This exceptional platform of respect, security and stability represents a firm foundation from which we aim to strengthen our European presence. EAB has a progressive and entrepreneurial outlook. We are small enough to do things differently and big enough to make a difference.

We provide Corporate Banking services to a diverse client base with equally diverse business interests and Private Banking services including personal and advisory investment management. Our products and services are being developed in response to the fast-evolving needs of our international clients. Wherever appropriate, we partner with best-of-breed providers to ensure that we deliver cutting-edge products to clients backed by a high level of individual service and attention.



The experience of a well-established financial institution combined with a new-thinking, re-invigorated structure for Europe

A first-class reputation in the Arab world with an exceptional platform of respect, security and stability – a firm foundation from which we aim to strengthen our European presence

Our business



Our Corporate and Private Banking businesses are backed by a comprehensive range of Treasury services. Our Corporate Banking business undertakes a wide range of banking, project and trade finance with companies and institutions active in Europe and the MENA region, and finances property investment in the UK by companies, institutions and individuals from the MENA region.

We offer High Net Worth customers private banking and investment services that aim to conserve, protect and maximise their wealth. Investment Management specialists at EAB work in conjunction with our sister institution, Arab Bank Switzerland and the rest of the AB Group.

There are opportunities to work across all areas of our company:

Audit

Business Development

Credit

Corporate Banking

Customer Services

Finance

Human Resources

Information Technology

Islamic Finance

Legal & Compliance

Marketing & Communications

Operations

Private Banking

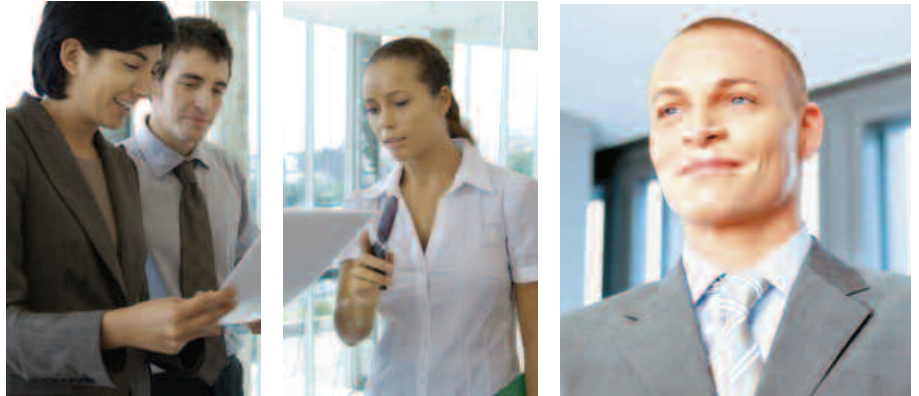
Relationship Management

Risk Management

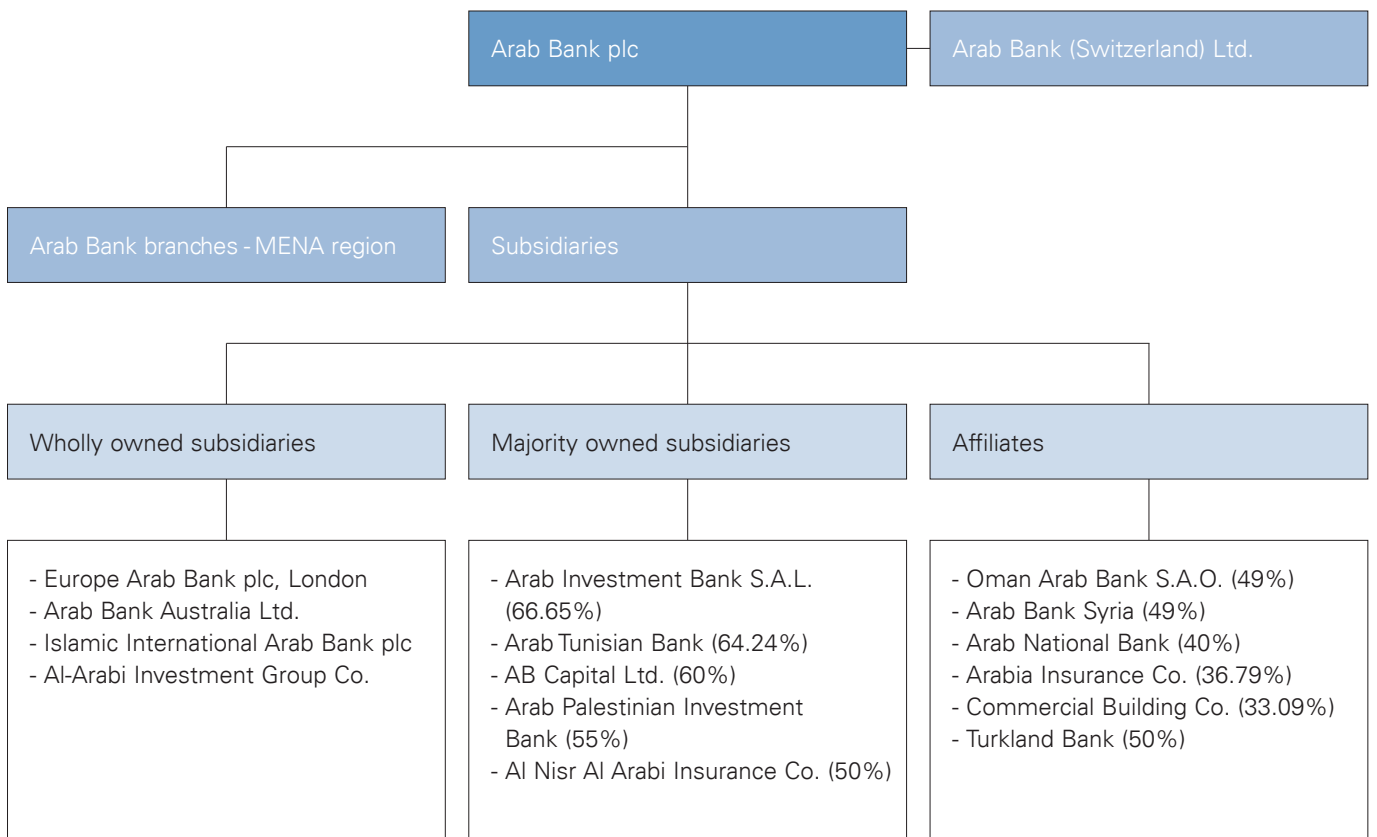
Strategy Development

Treasury

EAB – small enough to do things differently and big enough to make a difference

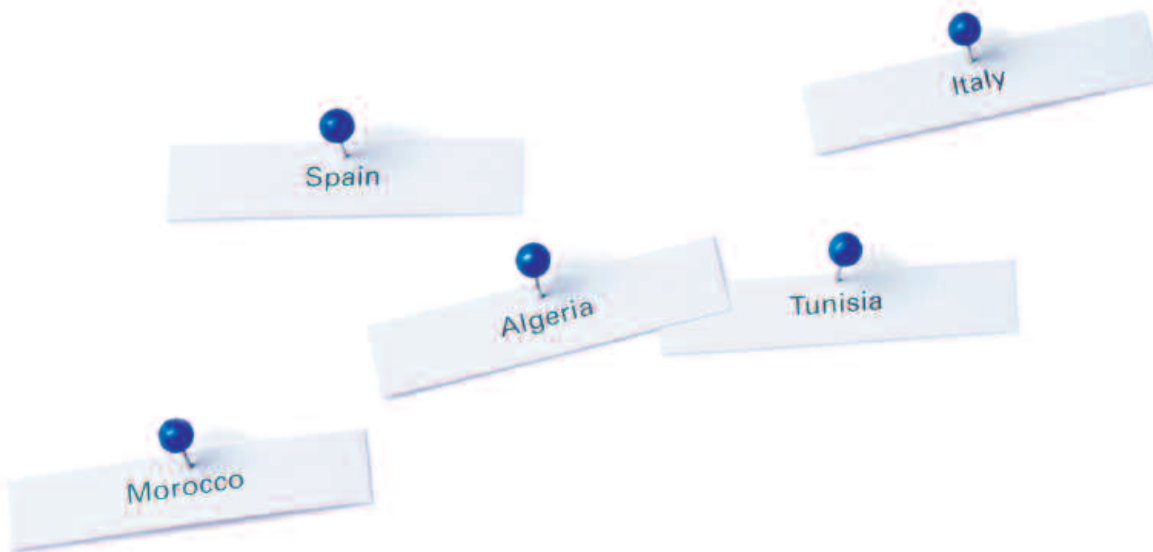


Structure of Arab Bank Group



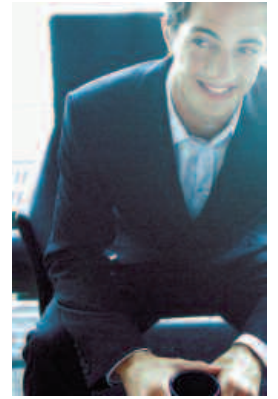


Europe Arab Bank is meeting increasing demand in the banking world, providing a much-needed commercial financial bridge between MENA and Europe



Clients benefit from our on-the-ground presence across Europe, where we have an established history, experience and know-how in all locations, within the context of a wider international network.

Our people benefit from being part of a pan-European bank that is big enough to offer a wide range of roles and opportunities, but small enough to facilitate fast decision-making because there are fewer management layers. This also means that people who join EAB are able to attain higher levels of responsibility more quickly than they might be able to in much larger organisations, giving them scope for career progression and satisfaction.

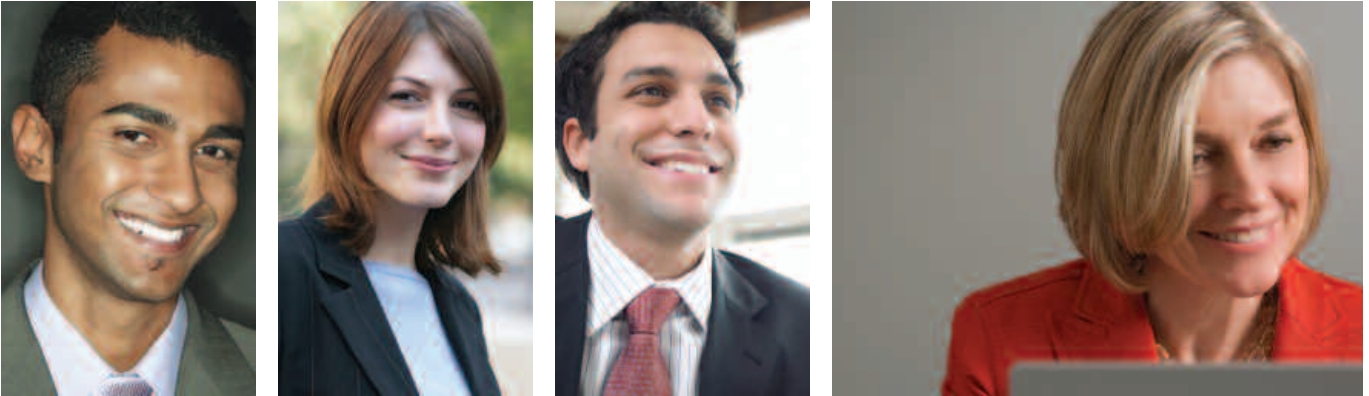


We want the very best people in Europe and MENA because we have every intention of becoming the best bank in the region – the best for our clients and our people

We are committed to a substantial growth strategy that aligns our business with the impressive franchise we have in the MENA region



Our people, the lifeblood of our business



“EAB genuinely values the contribution made by people in operational and support functions as highly as those in customer-facing positions”

Wide-ranging opportunities

We offer a wide range of career opportunities across our organisation and European locations. Everyone in each department has an important role to play in our success, be they in client-facing roles or ‘behind the scenes’. At EAB, we’re committed to creating a culture in which everyone can excel. It’s a culture that engenders mutual respect and support, from which everyone benefits.

Remuneration and reward

EAB offers remuneration and a reward scheme that recognises individual initiative and ability. Remuneration packages are regularly reviewed and benchmarked against other leading companies in the sector to ensure that they remain competitive and attractive.

All employees are offered a full set of core and voluntary benefits which may include: non contributory pension scheme, accident cover, staff loans, private medical insurance, well person screenings, childcare vouchers, staff discounts and personal accident cover, all of which significantly enhance the total remuneration package.

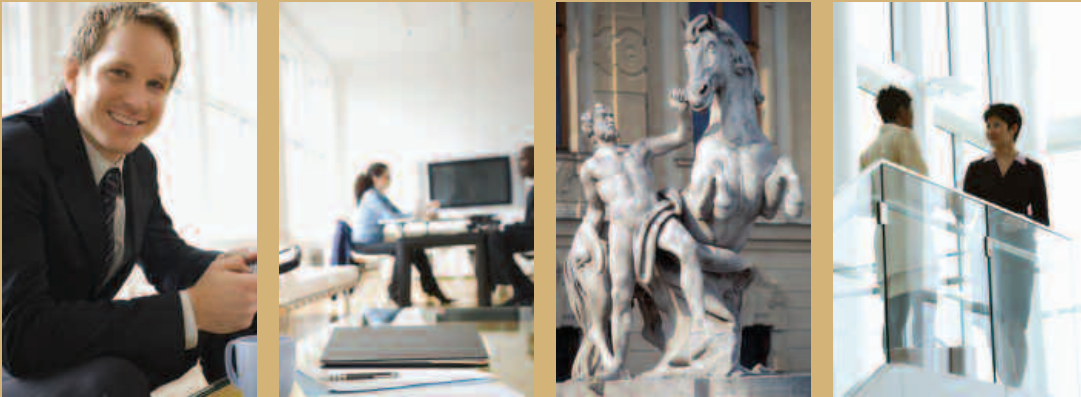
“The tremendous increase in demand for trade services and support means that our department is certainly kept busy – but then that’s the way we like to be, it’s fast-paced and hectic at times but it’s never boring”



“Frequent access to the senior management team means that we all work together to shape the business, which is great for me as an individual, good for my team and ultimately in the best interests of our clients”

“Our clients are fascinating – truly international in their interests and needs and very appreciative of the loyal service they receive, which makes my job especially rewarding”


Our culture and behavioural values



Like most banks and other large organisations, EAB has developed vision, mission and value statements that encapsulate our goals, the way we aim to achieve them and what we stand for, as a company and within the wider community.

We have invested significant time and energy into ensuring that these goals resonate with our people.

In addition to our corporate goals, we have developed, behavioural values, which define what it is like to work at EAB and what we expect from employees. They demonstrate how much we value our people and the great importance we place on creating a positive, constructive working environment.



Team-minded

We are all dependent on one another. Working as a team – across business lines and departments to achieve joint ambitions – will make EAB a great business.

Understanding

We engage with each other and interact effectively, with an understanding of one another. Interaction is encouraged between individuals, teams and departments across EAB and our Group. Where additional clarification or information is required we say – just ask.

Constructive

Our people feel comfortable discussing and raising any issue in constructive debate and discussion. They are prepared to challenge and be challenged – but do so in a constructive and appropriate manner. We learn from mistakes and have a ‘no blame’ culture.

Respectful

There is respect for one another other at all times. If matters are important to the person(s) raising them they are treated as important by others.

Supportive

We are supportive and show appreciation of other people’s circumstances, challenges and difficulties. We help each other to ‘deliver’ and are not afraid to seek help – asking for help is seen as a sign of strength, not a weakness.

Entrepreneurial

We encourage entrepreneurial thinking and show no jealousy of success – we celebrate success and are proud of our ‘can do’ attitude.

Responsible

Accountability and responsibility go hand-in-hand. We are responsible to each other as a team and work together to achieve shared goals and objectives.

Meritocratic

EAB is a meritocracy where people gain opportunities and rewards based on their demonstrated talent, competence, capabilities and contribution.

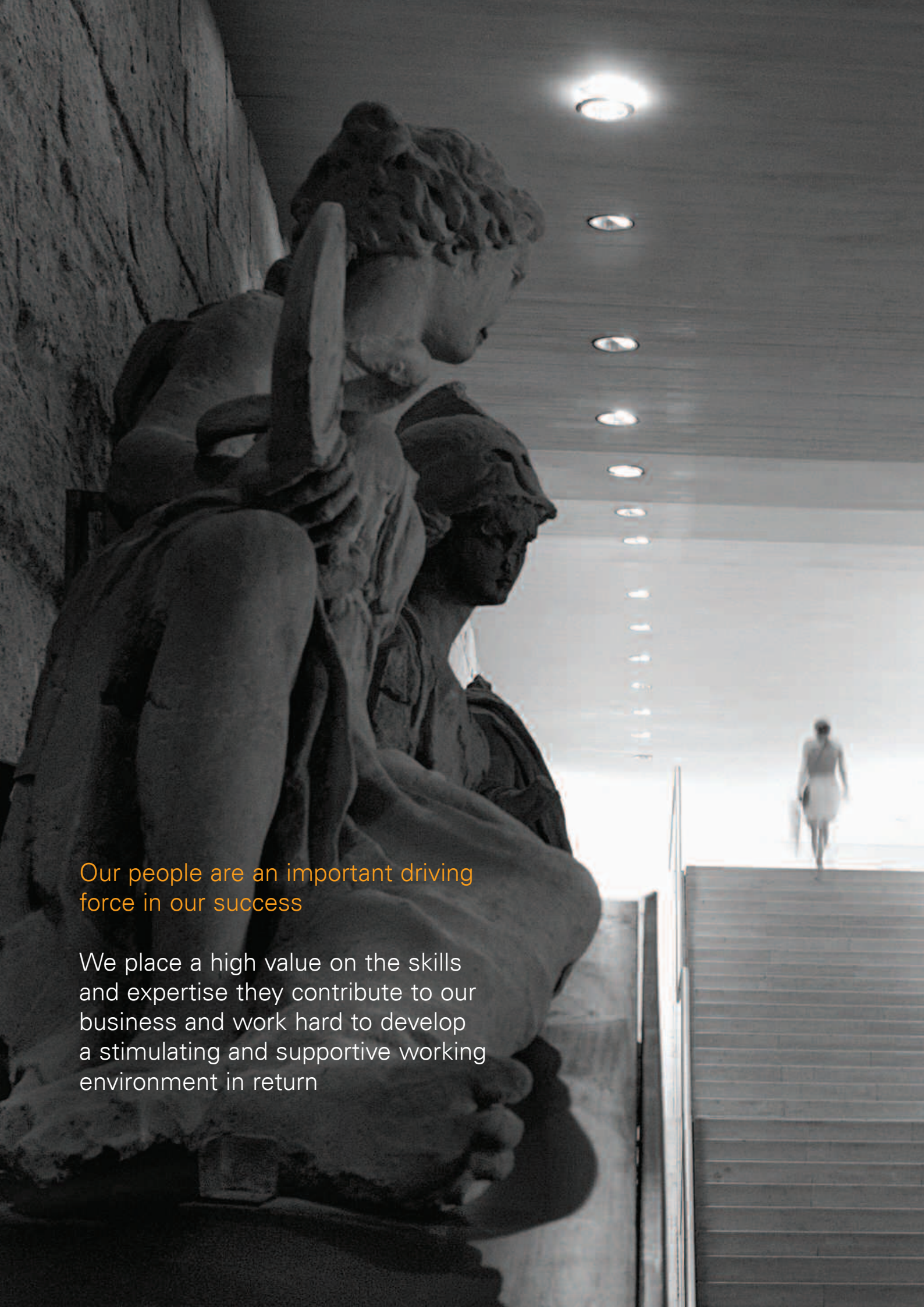
For further information about the opportunities available please visit the careers section of our website www.eabplc.com



Contact

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Our people are an important driving force in our success

We place a high value on the skills and expertise they contribute to our business and work hard to develop a stimulating and supportive working environment in return

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